

## ABOUT US

Linchpin Solutions Inc. is an SBA 8(a) certified and Service-Disabled Veteran-Owned Small Business (SDVOSB) and professional services firm dedicated to providing tactical C5ISR solutions and specialized integrated product support for Federal and Commercial clients.

Expertise includes: Integrated Product Support/Logistics, Professional Services Help Desk Solutions, Curriculum Development & Training

Year Founded: 2014

CEO: Edwin "Eddie" Peña



Globally Located:

- Aberdeen Proving Ground, Maryland
- Camp Pendleton, California
- Pentagon, Washington, D.C.
- Charleston, South Carolina
- Tampa, Florida
- OCONUS (Germany, Kuwait, Bahrain)

## CONTRACT VEHICLES

**Naval Information  
Warfare Center**



**ATLANTIC**

NIWC Atlantic Programmatic,  
Engineering and Logistics  
Support 8(a) Incubator MAC

**8(a) STARS III**

8(a) STARS III GWAC



U.S. Navy SeaPort  
NxG Services



MCTSSA Networks, Engineering, Test  
and Cybersecurity Services MATOC



ACC-APG Responsive Strategic  
Sourcing for Services Office



One Acquisition Solution for  
Integrated Services Plus (OASIS+)

## DIFFERENTIATORS

**Top Secret Facility Clearance (FCL)**

**ISO 9001:2015 Certified Company**

As a **SDVOSB** with more than 60% of our staff consisting of veterans, we understand the importance of getting it right when supporting the men and women of our Armed Forces.

We are a responsive, mission-focused, highly available team with knowledge across the spectrum of C5ISR markets and long-standing relationships with the best integrators and OEMs in the industry.



## NAICS CODES

517410 Satellite Telecommunications  
517911 Telecommunication Resellers  
517919 All Other Telecommunications  
541330 Engineering Services  
541512 Computer Systems Design Services  
541611 Administrative Management/General Management  
541613 Marketing Consulting Services  
541614 Process, Physical Distribution, and Logistics Services  
541618 Other Management Consulting Services  
541690 Other Scientific and Technical Services

561110 Office Administration Services  
334419 Other Electronic Component Manufacturing  
493110 General Warehousing And Storage  
541511 Custom Computer Programming Services  
541513 Computer Facilities Management Services  
541519 Other Computer Related Services  
541990 All Other Professional, Scientific, And Technical Services  
611430 Professional and Management Development Training  
611420 Computer Training  
611710 Educational Support Services

# CORE COMPETENCIES



## PROFESSIONAL SERVICES

### Program Management and Support

- Program and Project Managers
- Logisticians
- Staff Augmentation Services

### Technical and Engineering

- RF/SATCOM, Network, and Software Engineers
- Help Desk Technicians
- Field Service Representatives (CONUS and OCONUS)

### Facilities Support

- Facilities and Infrastructure
- Packaging, Handling, Storage, and Transportation (PHST)
- IT Systems Continuous Support
- Shipping and Receiving
- Warehouse Operations



## INTEGRATED PRODUCT SUPPORT

### Adaptive Acquisition Framework

- Product Support Management
- Acquisition Logistics
- Logistics Engineering
- Configuration Management
- Quality Assurance

### Logistics Analyses

- Design Interface
- Reliability, Availability and Maintainability
- Failure Modes and Effects
- Level of Repair
- Provisioning/Spares

### Product Support Documentation

- Technical Data /Drawings and Lists
- Technical Manuals
- Supportability Product Data
- Supply Chain Resiliency/Contested
- Business Case Analysis (BCA)
- Manpower, Personnel and Training



## CURRICULUM DEVELOPMENT & TRAINING

### Instructional Design Services

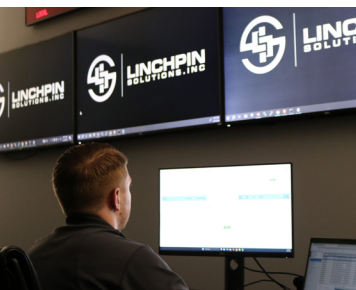
- Front-end Analysis (FEA)
- Training Evaluation Services
- Systems Approach (ADDIE)
- Adult Learning Model

### Curriculum Development

- Distributed Learning (DL)
- Interactive eLearning
- Content Conversion
- Software Simulations Instructor-Led Training (ILT)
- New Equipment Training (NET) Development

### Training Support

- Instructor Support
- Classroom Audio/Visual Support
- Learning Management System Integration



## HELP DESK SOLUTIONS

### Service Availability and Flexibility

- 24/7/365 Availability Worldwide
- Remote expert technical support
- Experience providing localized support (CONUS and OCONUS)

### Expert Staff and Support

- Veteran-staffed with backgrounds in SATCOM/IT equipment
- 2024 HDI Team Certified Pinnacle of Excellence Award

### Full Life Cycle Support Services

- Tracking & Repair Support
- Data Collection, Analysis, & Reporting

## CONTRACTS



- PdM SATCOM Satellite Maintenance Center (SMC)
- CECOM Secure Mobile Anti-Jam Reliable Tactical Terminal (SMART-T) Help Desk
- PM TN Logistical Depot Support Services (LDSS)
- USMC Wideband Satellite - Light and Heavy (MCWS-L/H)
- PM TN Satellite Communications (SATCOM) as a Managed Service (SaaS)
- United States Air Forces in Europe and Air Forces Africa - Agile Combat Employment (USAFE ACE)
- USMC Electronic Warfare Systems (EWS) Manpower, Personnel, Training (MPT) Data and Logistics
- Tactical Local Area Network (TACLAN) Subject Matter Experts (SME) Support Services
- JCSE Government Civil Service Manpower Support
- FEMA Logistics Supply Chain Management System (LSCMS) Training Course
- PdM SATCOM Program of Record (POR) Support Center